

13. Specific experience in regions:

Country	Date (from to MM/YY)
ACP	
Central African Republic and Central African Region	Sept 2010 - April 2011
Ivory Coast	Sept. 09 2010 Jan. 07 – Dec. 10 Apr. – Dec. 06 Apr. 04 – Mar. 09 1999 1996
Burkina Faso	Jan. 09 – Dec. 12 Jan. 1980 to Mar. 1980
Cameroon	Jan. 2011 Jan. 1998 Oct. 1997 Sept. 1973- June 1975
DRC	Jan. 2011 Jan. 1981
Chad	May – Nov. 06
Sudan	Dec. 04 – Jan. 05
Seychelles	Oct. 06 – Jan. 07
Tanzania	May-June 1997
NORTH-AFRICA AND MIDDLE EAST (Algeria, Morocco, Tunisia, Yemen, Lebanon)	1997, 1998, 1999, 2000, 2007, 2008, 2009, 2010, 2011
CENTRAL ASIA (Uzbekistan, Kazakhstan, Kirghizstan, Tajikistan)	2004, 2007
ASIA (China, Viet Nam, Cambodia, Lao PDR)	1993, 2000, 2007, 2009
SOUTH CAUCASUS (Armenia, Georgia, Azerbaïdjan)	2005-2006
EUROPE /Balkans (Serbia and Montenegro)	2006
NORTH AMERICA (United States, Canada)	1988, 1994, 2009
SOUTH AMERICA (Brazil)	2000

14. Professional Experiences

Date from - Date to	Location	Company & reference person ¹ (name & contact details)	Position	Description
Sept. 2011 -Mid-January 2012 (30 h/j)	Geneva	Enabling environment UK Ltd Agnese PAPADIA agnese.papadia@enabling-env.com Tel/fax: +86 1064 365 391 Mobile: +86 136 41141260	Expert Agriculture	Support for ACP (African, Caribbean and Pacific) in Geneva for the negotiations of the Doha Round: technical assistance project consisting of 5 experts. <u>Issues covered by the expert Agriculture:</u> market access, domestic support, export support, erosion of tariff preferences and treatment of tropical products, the case of cotton, sugar and bananas, special safeguard mechanism etc. <u>Specific activities:</u> production of technical notes, of legal texts to be introduced into the negotiation, preparation and conduct of seminars and meetings for exchanges.
Dec. 2010 – March. 2011	Cameroon, DRC,	AESA/ Francesco BRANCATI , Coordinator – Tel +32 2 736 22 77 e-mail: F.BRANCATI@aesagroup.eu	Trade and Financial Expert	Mid Term Evaluation of ACP FLEGT Programme 9 ACP RPR 125 <i>Forest Law Enforcement, Governance and Trade Support Programme for ACP Countries (FLEGT-ACP)</i> (Budget:EUR 12 000 000) implemented by FAO. Main issue: New EU market access regulation with the ban of illegal timber from March 2013. The assignment included field visits in 6 ACP countries and production of country reports and debriefings at the EC, at the FAO and at the EC/ACP/FAO Steering Committee.
Feb. 10 - present	Europe	Paul Tran Van Thinh, former EU Ambassador to the WTO – Tel.: + 322 343 00 48 / e-mail: sebaubis22000@yahoo.fr	Expert	Co-Production of a DVD (3h30) on “the Uruguay Round and the WTO: birth of multilateralism”, based on interviews of several former WTO Directors, former Ambassadors (US, Europe, India, Brazil, Japan, Australia, New Zealand, etc), NGO’s and of WTO experts.
Sept/2010 – April/2011	Central African Republic and Central African Region	AESA/ Riccardo TINTIS , Coordinator – Tel +32 2 736 22 77 e-mail R.TINTIS@aesagroup.eu	Expert Aid to Trade and EPA	Elaboration of Aid to Trade Projects and EPA (Economic Partnership Agreement) related Projects for the future regional programme “Aid to Trade and Regional Integration” (PACIE) aimed at improving the economic and trade competitiveness of the region and develop coherence between the EPA negotiations with the multilateral trade negotiations. Project to be implemented in support the Regional Organizations CEMAC (Economic and Monetary Community of Central Africa)

¹ The Contracting Authority reserves the right to contact the reference persons. If you have any objection to this fact, kindly state so and provide a justification

				and CEEAC (Economic Community of Central African States (ECCAS).
Oct/2010 -May 2011	International	RONGEAD/FPH / Cedric Rabany Tel. 00 33 4 72 00 36 02 crabany@rongead.org	Team Leader	Production of a technical and pedagogical guide aimed at enforcing the capacity of food producers and exporters in developing countries to evaluate the degree of competitiveness of their products on the world markets. Areas covered: rules of origin, certificate of origin procedures, labeling certification, safety and technical standards etc.. Document produced on the basis of practical experience and of partnership developed with European and International Agrofood companies (Carrefour, Casino, OLAM, etc.).
May 2010 - May 2010	Europe /PNG	ADE Benoit.Linard@ade.eu Tel: +32 10 45 45 10		Designing and writing the methodology for the mid-term evaluation of Trade related assistance to Papua New Guinea – Mid term Evaluation (EuropeAid/127054/C/SER/multi- Request for services, N° 2010 / 237-805)
June 09 - Apr. 10	Algeria	BIOPHARM - Mouloud Hedir– Tel. 213 21 381 893 / e-mail: mhedir@yahoo.fr	Senior Trade Expert	Analysis of the foreign trade imbalance of Algeria and production of a report on strategic orientations and projects aiming at challenging the trade imbalance in the agriculture, pharmacy and mechanic sectors.
Sept. 09 – Dec. 2010	Ivory Coast	Andrew Bradley – ACP Group (Brussels) – Tel.: +322 743 06 00 / e-mail: abradley@acp.int	Coordinator	EU Project (EDF funded): creation of a NTIC network which aims at sharing the knowledge about the world cashew nut market in order to value the chain in Ivory Coast.
Oct. 09 - Oct. 09	Lao PDR	SECO (Swiss Cooperation) Christian Robin – Tel.: +41 31 324 0145 – e-mail: christian.robin@seco.admin.ch	Senior Trade Evaluation expert	<u>Evaluation of the Trade Related technical assistance programme</u> aimed at improving the trade negotiation capacity of the Ministry of Economy and Trade and <u>provide training on the Logframe and Project Cycle Management</u> in order to accelerate the internal institutional reform process in view of the accession to the WTO.
Jan. 09 – Dec. 12	Burkina Faso	EC Delegation Burkina Faso Ronan Pecheur – Tel.: + 226 50 49 29 00 – e-mail: Ronan.PECHEUR@ec.europa.eu	Agricultural Resources Trade Expert	Programme of support to the promotion of local agricultural resources (cashew nut and sesame) in Burkina Faso through labelling promotion and certification activities.
Mar. – Apr. 09	France, Tunisia	former Famex World Bank Project Team Leader e-mail: bernard.picot1609@orange.fr	Team Leader	Coordination of a programme of export promotion of the Tunisian craft industry (in partnership with the Chamber of Commerce and Industry of Gabès – Tunisia).

July 08 – Aug. 09	France / International	FPH - Pierre Vuarin – Head of Programmes - Tel.: +33 1 43 14 75 75 / e-mail: pvuarin@fph.fr	Trade Expert	Coordination and drafting of 3 “Proposal books” on the following subjects: WTO & Global Governance; Health, Drugs & Global Governance; Central Asia & Global Governance
Nov. 08 –Feb. 09	Lebanon	EC Delegation Lebanon – Francisco Lopez Menchero – Tel.: +961 1 569 400 / e-mail: Francisco.LOPEZ-MENCHERO@ec.europa.eu	Team Leader	EU Project: Needs Assessment of Trade and Trade Related Assistance in the framework of the WTO accession, of the regional free trade agreement (GAFTA), and of the Association Agreement with the EU. Duties consisted in defining the country’s trade profile, identifying trade barriers and needs in order to enhance <u>trade performance and Regional Integration</u> , defining national priorities and elaborating TA projects drafts for future EU-funded initiatives.
Sept. – Oct. 08	France, Algeria	DMI Associates – Carine Berny – Tel. +33 4 72 00 35 90 / e-mail: CBERNY@dmiassociates.com	Trade Expert	EU Project: Writing the Methodology of the Trade Facilitation Project to be funded by the EU (€2,5 M) aimed at supporting the institutional reform process using PCM and LogFrame methodologies. Work achieved targeted the following areas: trade policy regulation, business regulation, internal market regulation, trade promotion.
May – June 08	Brussels	ADE - Angélique Bostella – Tel. : +32 10 48 94 72 / e-mail: angelique.botella@ade.eu	Evaluation Expert	EU Project: Designing and writing the methodology for the <u>mid-term evaluation of the Regional Integration Support Programme (RISP)</u> using PCM and LogFrame methodologies – Budget: € 33,500,000– which contributes to the Eastern and Southern Africa and Indian Ocean (ESA-IO) regional integration process.
March – May 08	Yemen	EC Delegation Jordania –Michele Cervone d’Ustro Tel: +962 (0) 64607000 / e-mail: Delegation-jordan@ec.europa.eu	Team Leader	<u>EU Project</u> : Mid-Term Evaluation for the UE Support to Yemen’s accession to the WTO and to the Regional Integration enforcement – Budget € 7,000,000. Duties consisted in defining the work methodology, programme and agenda, in writing the evaluation report and presenting its results to both Ministry of Finance and the EU Delegation officials.
May to May 08	Japan	Doshisha University Kyoto Masahiro Dosoya, Ph. D. - Tel.: +81-75-251-3931/ e-mail: mhosoya@mail.doshisha.ac.jp	Trade Expert	Lecture on Globalization, Trade, Investment and Development – International Conference on “Globalization and its impacts : views from Asia (China, Korea, Japan), from Latin America (Mexico) and Europe.
Jan. 07 – Dec. 10	Ivory Coast	EC Delegation Ivory Coast – Vincent DOWDS – Former Programme Director e-mail: Vincent.Dowd@ec.europa.eu	Project Director and Senior Trade Expert	EU Project (EDF funded): Support to the development of the Cashew nut chain - EuropeAid Project : EUR 1,200,000 - PHASE II. (75% of budget financed from 9th EDF); Advice on trade regulation, technical support to the cashew processing, marketing

				and export promotion
July – Sept. 07	China	EU Delegation - Tamryn Barker – Tel.: + 86 10 84548000 (ext 8196) / e-mail: tamryn.barker@ec.europa.eu	Team Leader, Evaluator	EU Project: <u>Mid-Term Evaluation for the EU-CHINA Trade Project</u> using PCM and LogFrame methodologies - Budget € 20,000,000. Duties consisted in defining the work methodology, programme and agenda, in writing the evaluation report and presenting its results to EU Delegation officials.
July 06 – Oct. 07	Algeria	BIOPHARM- Mouloud Hedir - Tel.: 213 21 381 893 / e-mail: mhedir@yahoo.fr	Team Leader	Technical Assistance to UNOP (National Union of Pharmaceutical Operators of Algeria) on WTO accession and its impact on the national pharmaceutical sector. Conducting a study, delivering seminars and related recommendations on the WTO accession and on sectoral strategy.
Oct. 06 - May 07	Kazakhstan	EC Delegation Kazakstan - Tel.: +7 3172 97 95 61 / e-mail: Pierre-Yves.Lucas@ec.europa.eu	Senior Trade Expert	EU Project: <u>Support to the Partnership Cooperation Agreement implementation and to Regional Integration</u> – phase II: Delivering seminars to high level official on <u>Trade related issues</u> (Trade defence mechanisms and NAMA).
Jan. – May 07	Kazakhstan, Kyrgyztan, Tajikistan	EC Delegation Kazakstan - Pierre Yves Lucas – Programme Manager – Tel.: +7 3172 97 95 61 / e-mail: Pierre-Yves.Lucas@ec.europa.eu	Team Leader	EU Project: <u>Regional Integration and Needs Assessment of Trade and Trade Related Assistance</u> in the framework of the WTO accession (Kazakhstan and Tajikistan) and or Trade negotiation (Doha Round – Kyrgyzstan). Duties consisted in defining the country's trade profile, identifying trade barriers and needs in order to enhance trade performance, defining national priorities and <u>elaborating TA projects drafts for future EU-funded initiatives.</u>
Oct. 06 – Jan. 07	Seychelles	EU Delegation - Sara Bakhet Huda – Tel.: +322 29 86 676 / e- mail huda-sara.bakhet@cec.eu.int	Team Leader	EU Project (EDF funded): <u>Technical Assistance to the Government of Seychelles</u> in order to strengthen its capacity to negotiate the accession to the WTO: In charge of the evaluation of the potential social, fiscal and economic impact of the accession: (i) Revision of legislation and Legislative Action Plan for WTO accession; (ii) Technical support to the preparation of the offer on Goods in line with COMESA (tariffs, standards, etc..) for Regional Integration; (iii) Conducting seminars for 60 Governmental officials and Civil Society representatives.
Apr. – Dec. 06	Ivory Coast	Emerging Markets Group – Pierre Berthelot Tel.: +322 282 03 33 / e-mail: pmu@mtsacpeu.org	Team Leader	EU Project (EDF funded): Technical Assistance in strengthening capacity to implement the WTO agreements and support in negotiations for the Doha Round: (i) Identification of laws to be drafted; (ii) Supervision of impact studies on Trade liberalization issues in the different sectors; (iii) Delivering of training for trainers (Universities, agencies, ministries) and for 30/40 policy-

				makers (WTO national committee)
May – Nov. 06	Chad	Emerging Markets Group - Pierre Berthelot – Tel.: +322 282 03 33 / e-mail: pberthelot@mtsacpeu.org	Team Leader	EU Project (EDF funded): <u>Support of the programme for Multilateral negotiations</u> (Doha) and implementation of WTO agreements: Training of trainers and of 30/40 policy-makers (National WTO Committee) on WTO issues with the support of the following studies: (i) Identification of laws to be drafted/amended. (ii) Supervision of impact studies of Trade liberalization issues on specific sectors of the economy (services).
Mar. – Nov. 06	Serbia	ATOS Origin Belgium André Geunens, Director Tel.: +32 2 690 542703 / e-mail : andre.geunens@atosorigin.com	Short Term expert	EU Project: EAR – Technical Support for the Capacity Building of the Statistical Offices of SCG (Srbija Crna-Gora) (EC FWC).
Mar. – July 05	Azerbaijan, Georgia, Armenia	DMI - Carine Berny Tel 0033 4 72 00 35 90 E.mail CBERNY@dmiassociates.com	Expert Trade policy	EU Project: <u>Needs assessment for Regional Integration and future trade related assistance</u> : Analysis of the trade trends and trade liberalisation impact in light of the WTO accession process (Azerbaijan) and of implementation of the WTO commitments- (Georgia and Armenia) using the <u>PFM</u> and <u>Logframe</u> methodology;
Dec. 04 – Jan. 05	Sudan	West Midlands Enterprise UK Mike Payton – Tel.: 0121 836 8855 / e-mail: mail@wm-enterprise.co.uk	Short Term Trade Expert	EU Project (EDF funded): <u>Trade related Technical Assistance for Sudan</u> (LDC) WTO Accession in line with <u>EPAs negotiations and the regional agreement implementation</u> (COMESA): - Training and practical guidance to the Sudanese authorities (17 members of the Committee in charge of the negotiation) using <u>PFM</u> and <u>LogFrame</u> methodologies - Assisting the Sudan governmental team in the preparation of the offer on Goods in view of a possible regional integration into the COMESA (Level of tariffs, standards etc..)
Apr. 04 – Mar. 09	Ivory Coast	RONGEAD	Director, Trade Expert	EU Project (EDF funded): Identification, implementation, management and monitoring of the cashew-nut project (funded by EuropeAid on the period 2004-2008: 1000 000 euros- 75% from 9 th EDF) - Advice and vocational training on technical standards (SPS and TBT), business support services, Public Private Partnership, trade finance, trade promotion.
Jan. 04	Armenia	DMI (PCA)Carine Berny CBERNY@dmiassociates.com	Expert	EU Project: Official Market Economy Status for Armenia. Report Review and elaboration of related recommendations
Feb. – Mar. 04	Uzbekistan	DMI (SIPCA 2 Project) Carine Berny Tel.: +33 4 72 00 35 90 / e-mail:	Agricultural Trade Expert	EU Project: WTO accession negotiations on agricultural and non-agricultural products and market access: Training high ranked officials / Organising meetings at the WTO Secretariat (Geneva)

		CBERNY@dmiassociates.com		and with the EU Permanent Delegation
Sept. – Dec. 01	Vietnam	CARL BRO a/s Paul H.E van der Kam e-mail: pvk@carlbro.com	Agriculture Expert	EU Project: MUTRAP I: <u>Agriculture Component</u> Training and advice to the Ministry of Trade on the WTO Accession
2000	Caribbean region and ACP	RONGEAD	Agricultural Trade Expert	Technical support to the organization “Banana links” which provides technical assistance to the ACP bananas producers
2000	China	FPH	Trade Expert	Training at the State Council on the impact of the WTO accession on Agriculture.
2000	Morocco	FPH	Trade and Agriculture Expert	FAO seminar: Training on Trade, WTO and agriculture policies for representatives from Ministries of Agriculture (MEDA region)
2000	Benin	CIDR	Trade Expert	Training and Capacity Building Needs assessment for the development of the cashew nut production and export .
2001	Geneva	UNCTAD	Trade Expert	Training and advise on the DOHA Round for ambassadors and national expert of 12 Middle East and North Africa countries
1999	Caribbean region – Windward Islands	RONGEAD	Agricultural Goods Trade Expert	Organization of training seminars for banana producers and training organizations on the strategies of diversification.
1999	Ivory Coast	RONGEAD	Team Leader	Capacity Building of Cooperatives for the Cashew nut development Budget: € 60 000- M. Foreign Affairs (France).
1997 – 21m/d	Cameroon	CNCC (Conseil National des Chargeurs du Cameroun) mbokatongo@yahoo.fr	Team Leader	Feasibility study for the creation of an environmental label on the industrial logging by products (pallet production).
1997	Tanzania	RONGEAD	Expert	Advice and technical assistance for the production of 4 pedagogical manuals on inputs supply management, wholesale distribution, rural credit, transport. (Fr,E, Swahili). EC Funding.
1998 – 1999	Tunisia	FAO	Team Leader	Training program (3 seminars and 4 studies) on the Uruguay Round and new trade opportunities for the Ministry of Agriculture; Organization of a study tour to Brussels (the European Commission), at the WTO Secretariat in Geneva
1996	Ivory Coast	RONGEAD	Team Leader	Feasibility study on the cashew nut industrial processing in Ivory Coast - Budget: € 38 000 - M. Foreign Affairs (France).
1996	Cambodia	GRET/FPH	Trade Expert	Regional Seminar on Trade and Regional Integration: Vietnam, Thailand, Cambodia, Laos: Training for policy makers.
1995- 1996	Caribbean region-	RONGEAD	Trade Expert	- Production of a series of dossiers on the banana world market,

	Windward Islands			WTO regulation and on the reform of the EU Banana Regime, and on the diversification strategies.
1994-1995	Cameroon Ivory Coast	RONGEAD	Team Leader, Expert	Training and technical support for 1/ Access to Trains for Trade” Data Base (UNCTAD) 2/ Studies on local products for diversification (Cashew nut in Ivory Coast, labelling of wood production for export in Cameroon, etc. : Funding : CE DG VIII
From 1995 till now	Lyon	Polytechnic & ISARA	Professor of macro-economics	In charge of programmes on “International Trade and Regulation”(since 2003). Lectures delivered in English in 2008.- Lectures and Tutoring of students – Master 2.
1990 – 1991	Ivory Coast, Togo, Senegal	RONGEAD	Team Leader, Expert	4 training Seminars and production of 4 pedagogical manuals on International markets, Trade and Development” for Development organisations. EC DG VIII
1984 - present	France	RONGEAD	Director and Project director	<u>Development and evaluation of TRTA projects in ACP, Asian and CIS countries aiming at reducing poverty and protecting environment.</u> Elaboration and delivery of training courses and TA on international economic relations, trade and development for governmental executives and of professional organizations (EU, Asia, CEEC, Latin America, Africa).Editing and publication of pedagogical tools (French, English, Spanish) on Trade, Environment and Development.
1977-1984	Zaire, Cameroon, Burkina F, Senegal	CRIAD/AFDI	Expert	Designing, implementing cooperation projects (rural credit, production, training etc.: http://www.afdi-opa.org/
1977-1984	France	CRIAD/AFDI	Director	Development of links between French farmers (Unions, Cooperatives, Rural Bank) and African farmers organisations.
1975-1976	France	Rocher frères SA	Marketing Director	Definition and the implementation of the marketing strategy.
1973 - 1975	Cameroon	Collège Jeanne d’Arc	Professor	Teaching: Development, Economics, African Geography - Study on the national and international coffee market.

15. Publications :

As Author - books:

- ▶ 2007: “Accession of Algeria to the WTO and the pharmaceutical sector” (60 p.)
- ▶ 2003: THE RICE GAME : Role game allowing trainees to understand how changing international trade law can affect the rice economy at local levels
- ▶ 1998: FOOD SECURITY POLICIES IN DEVELOPPING COUNTRIES AND GLOBALISATION (85 p.) – *Editions Charles Leopold Mayer*
- ▶ 1995: THE GATT IN PRACTICE: Understanding the World Trade Organisation (100 p.) - *Editions Charles Leopold Mayer*

As Co-Author/Director and Editor:

- ▶ 1990 – 1994 – “GATT-Briefing” series of pedagogical dossiers on all the Uruguay Round issues